

ALGIDA ITEM (a)

**Contract Sums - Publica and the Councils**  
**Some figures are illustrative at this point in time**

**Appendix D**

	Publica				Councils			
	PGL Division	PG Support Division	PG Services Division	Total Publica	CBC	FDDC	WODC	CDC
<b>Council Baseline Budgets - Direct Costs</b>					12,561,097	5,972,830	1,582,390	3,548,587
Publica Contract Sum - Direct Costs	5,065,706	5,309,215	10,658,241	21,033,162	1,293,300	4,422,150	8,003,699	7,314,013
Publica Contract Sum - Overheads				1,992,751	69,000	591,601	731,731	600,419
Publica asset replacement contribution				40,536	0	13,512	13,512	13,512
One-off resources (e.g. funded from Council earmarked reserves - if any)	0	0	0	0				
Transformation programme costs 17/18	750,000	257,954	0	1,007,954	120,203	350,999	220,903	315,849
Publica Contract sum before mark up	5,815,706	5,567,169	10,658,241	24,074,403	1,482,503	5,378,262	8,969,845	8,243,793
Publica Contract Sum - Mark up				1,203,720	74,125	268,913	448,492	412,190
				<b>25,278,123</b>	<b>1,556,628</b>	<b>5,647,175</b>	<b>9,418,338</b>	<b>8,655,982</b>
<b>Publica overhead costs</b>								
Rental of offices (market rate)	100,000	125,000	150,000	375,000	(25,000)	(100,000)	(140,000)	(110,000)
					-7%	-27%	-37%	-29%
Finance				570,921	(4,500)	(194,830)	(202,931)	(168,660)
ICT				500,000	(35,000)	(135,000)	(185,000)	(145,000)
HR				497,767	(4,500)	(144,750)	(187,779)	(160,738)
Counter Fraud				13,065	0	(4,355)	(4,355)	(4,355)
Democratic Services				1,000		(1,000)		
Investment income				-x	x	x	x	x
Loan financing - interest				6,999	0	(2,333)	(2,333)	(2,333)
Loan financing - principle				27,999	0	(9,333)	(9,333)	(9,333)

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<b>Publica Overhead</b>	<b>1,992,751</b>								
Mark up - KPMG to advice upon appropriate rate	1,203,720								
Asset replacement contribution	40,536								
<b>Mark up and Asset Replacement Contribution</b>	<b>1,244,256</b>								
Turnover	<b>(25,278,123)</b>	<b>Baseline Costs + Publica Contract</b>	13,997,522	11,269,006	10,779,825	11,888,720			
Loan from Councils	<b>(81,000)</b>	<b>Revenue Savings</b>	<b>(69,000)</b>	<b>(582,268)</b>	<b>(722,398)</b>	<b>(591,086)</b>			
Publica costs	24,033,867	<b>Capital Income - loan repayment</b>	0	<b>(9,333)</b>	<b>(9,333)</b>	<b>(9,333)</b>			
Acquisition of assets and consumables from Councils	81,000	<b>Capital Income - purchased assets</b>		<b>(27,000)</b>	<b>(27,000)</b>	<b>(27,000)</b>			
Asset replacements in year	25,000	<b>Asset replacement rev sav</b>	0	<b>(13,512)</b>	<b>(13,512)</b>	<b>(13,512)</b>			
Returned contract surpluses to Council	1,203,720	<b>Revenue Saving</b>	<b>(74,125)</b>	<b>(268,913)</b>	<b>(448,492)</b>	<b>(412,190)</b>			
		<b>Net Council Budget</b>	<b>13,854,397</b>	<b>10,404,313</b>	<b>9,595,422</b>	<b>10,871,932</b>			
<b>Net Profit before tax (external contract and difference between asset replacement sum and actual expenditure on assets)</b>	<b>(15,536)</b>								
Tax	0	<b>MTS should make this £0</b>							
<b>Net Profit after tax</b>	<b>(15,536)</b>	<b>Council original budget</b>	<b>13,854,397</b>	<b>10,394,980</b>	<b>9,586,089</b>	<b>10,862,600</b>			
Contribution to earmarked reserve for asset renewal	15,536	<b>Change to Council Budget</b>	<b>0</b>	<b>9,333</b>	<b>9,333</b>	<b>9,332</b>			
<b>Profit and Loss Account</b>	<b>£0</b>	One off funding to Publica	120,203	350,999	220,903	315,849			
		Funding Non Baseline Work	<b>(120,203)</b>	<b>(350,999)</b>	<b>(220,903)</b>	<b>(315,849)</b>			
		<b>Overall Change to Council Budget</b>	<b>0</b>	<b>9,333</b>	<b>9,333</b>	<b>9,332</b>			

## Illustrative Profit and Loss Account for Publica 2017/18

<b>PUBLICA PROFIT and LOSS - BUDGET November 17 to March 18</b>			
5%			
		£	£
<b>Sales</b>	<i>Councils - Contract Sums</i>	10,436,589	
	<i>Councils - Asset Replacement Contribution</i>	16,890	
	<i>Surplus Redistribution Credit</i>	-	510,570
	<i>Interest from overnight deposits</i>	2,950	9,945,859
<b>Direct Costs</b>			
	<b>Staff Salaries</b>	6,646,832	
	Er's NI	640,119	
	Superannuation	1,014,364	8,301,314
	<b>Other Staff Costs</b>		
	Agency Staff	17,750	
	Healthcare & Childcare	27,181	
	<i>Employers Public Liability</i>	14,358	
	Employee Related Professional Fees	12,227	
	Recruitment Costs	4,713	
	Training	111,204	
	Protective Clothing & Uniforms	5,854	
	Catering/Refreshments	1,271	
	Phone & Mobile - Expense claims	9,442	
	Other Employee Expenses	22,983	226,983
	<b>Staff Travel</b>		
	Public Transport	14,608	
	Mileage Allowances & Car Parking	130,361	
	Subsistence	6,065	151,034
	<b>Equipment &amp; Materials</b>		
	Equipment & Tool Purchase	47,673	
	Equipment & Tool Hire & Lease	896	
	Equipment & Tool Repairs & Maintenance	19,565	
	Materials Cleaning & Other	24,698	92,831
			8,772,163
<b>Gross Profit</b>			<b>1,173,696</b>
<b>Overheads -</b>			
	<b>Property</b> <i>Rent Charges from Councils</i>		156,250
	<b>Vehicles</b>		
	Fuel	5,738	
	MOTs and RFLs	913	
	Reairs incl. Tyres	1,104	
	Vehicle Insurances	1,083	
	Leases and other Hires	140,669	149,506
	<b>Communication</b> Postal Charges		87,877
	<b>Administration</b>		
	Stationery incl. controlled	16,167	
	Books	16,769	
	Newspaper & Magazines	3,546	
	Photography & Promotional Materials	223	
	Microfilming	833	
	Conference Expenses	16,779	
	<i>ICT Charges from Councils</i>	208,333	
	<i>HR Charges from councils</i>	207,403	
	<i>Finance Charges from Councils</i>	237,884	
	<i>Counter Fraud</i>	5,444	
	<i>Democratic Services</i>	417	713,797
	<b>Professional Fees</b> <i>Legal</i>	2,083	

	Officials & Professional Indemnity	<u>39,375</u>	41,458
<b>Finance Costs</b>	<i>Bank Charges</i>	1,667	
	<i>Interest - Council Loans</i>	<u>-</u>	1,667
	<b>Depreciation</b>		16,890
			1,167,446
<b>Net Profit</b>			<u><b>6,250</b></u>
	Taxation on Ordinary Activities		-
	<b>Net Profit After Taxation</b>		<u><b>6,250</b></u>
	Contract Sum Excess Refund		0
	<i>Transfer to Specified Reserves</i>		6,250
<b>Profit to be Retained</b>			<u><b>-</b></u>